



Consulting Services

AppLabs' Consulting Services are designed to help companies optimize their IT and business quality management and testing capabilities. Our complete focus on quality management and testing combined with deep expertise in the development lifecycle enables us to provide practical services that really do help you to improve the way you build systems.

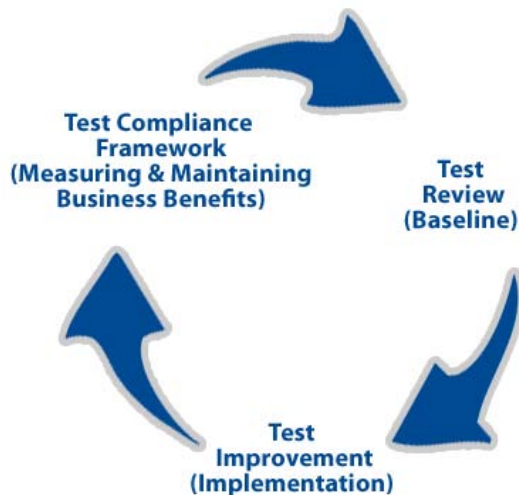
Unlike traditional quality control services in IT, which often slow down the development process, AppLabs takes

a refreshing 'can-do' approach. Our services will help you put the effort where it is needed and improve your capability to deliver. We will focus on areas of risk, identify what can be done in parallel and exploit opportunities to improve productivity. Working with AppLabs will enable your teams to focus on getting the job done more quickly without compromising on quality.



Testing Services for Business Optimization

Many organizations struggle to effectively implement and measure long lasting test improvements that optimize the return on investment and add value to their business. Using our proven services, AppLabs takes ownership of the Test Improvement lifecycle to offer our clients a solution that delivers long term, measurable improvements aligned to their Business, Technology and Testing requirements. AppLabs' Testing Services for Business Optimization are depicted below:



Test Review

Test Review is the process of reviewing all or part of a client's current testing processes and key testing dependencies, to both baseline its current testing position and offer recommendations for improvement that are aligned to the client's business and test objectives.

The main focus of the review is to:

- ▶ Identify areas of strengths and weaknesses within testing
- ▶ Provide the baseline to which all improvements will be measured against
- ▶ Prioritize improvements based on their priority

Test reviews are customizable and allow the review of the entire test organization or a small component of a test organization.

Test Improvement

Test Improvement is the process of agreeing and implementing recommendations to improve all or part of the client's current test processes and key test dependencies in alignment with the organization's business and test objectives.

The main focus of the improvement program is to:

- ▶ Implement the improvements and provide the ability to measure them accordingly
- ▶ Deliver the intended benefits of the test improvements – providing a tangible return on the investment
- ▶ Provide the ability to continually improve and build on the early successes of new processes

Test Compliance Framework

The aim of the Compliance Framework is to ensure the test improvement programs deliver long lasting success. Often organizations spend thousands implementing test improvement, only for people to stop following them or revert to the past methods within 6-12 months. Implementing a compliance framework ensures adherence to the new process, and ensures ROI is met over the long term, as well as in the short term.

In addition, the compliance framework provides a process to implement small changes to further optimize and adapt the previously implemented test improvements.

Client Successes

Below are examples of successes that our clients have achieved through a well structure test improvement program:

- ▶ The time to complete each test cycle was reduced from 180 working days to 54 – a 70% reduction. The team was downsized post implementation meaning actual cost savings of around \$110,000 per test cycle.
- ▶ AppLabs delivered all improvements within budgetary constraints; the proposed 100% increase in team size was unnecessary due to improved efficiency – a projected saving of \$290,000 over 2 months;
- ▶ AppLabs' method of detecting the defects at the early stage of the lifecycle witnessed a reduction by 70% of production defects.

Business Benefits of Testing Services for Business Optimization

AppLabs' Testing Services for Business Optimization:

- ▶ Provide solutions to ensure clients deliver business change successfully
- ▶ Empower clients with the facts to make key Business and Technology decisions
- ▶ Provide the business with confidence in IT